

NETWORK OF OUTPATIENT CARE CLINICS CHOOSES LENOVO™



FAST FACTS

Provider of administrative services at outpatient dialysis centers

2,278 U.S. locations

~180,000 patients

124 facilities in 10 countries outside the United States

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Powered by Intel® Technology

THE SITUATION



Tech innovation in care delivery –

Progressive healthcare provider needed lightweight yet high-performance products to support innovative care delivery at outpatient clinics nationwide



Price stability –

Sought to balance performance with attractive price point to support budgetary factors



Security –

Needed to ensure products met HIPAA and other healthcare regulations; key for solutions to reduce environmental footprint without compromising care



Service and support –

Sought relationship with technology partner committed to delivering reliable products backed by service and support

LENOVO SOLUTION

- Selected Lenovo ThinkPad® and ThinkCentre® Tiny desktops that combine small size with top functionality and efficiency
- Pricing strategy included Intel® Core™ M vPro™ processor to balance performance requirements with price considerations
- Additional products for clinical and administrative needs included L-Series notebooks and ThinkStation® P310 workstations
- An evaluation of Lenovo's world-class servers is also on the horizon
- Lenovo HIPAA-compliant products meet crucial healthcare regulatory guidelines
- Lenovo's extensive list of warranties, accident protection and technical support ensured a lower cost of ownership and a safe investment



Lenovo ThinkPad 10

Health

Lenovo