

TOP HEALTH SYSTEM UPGRADES WITH LENOVO™ TO SUPPORT CARE DELIVERY



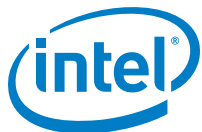
FAST FACTS

Large Georgia-based healthcare system

Committed to providing patients and families with better, more collaborative care

Full range of hospitals, clinics and local practices

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THE SITUATION

- 10+** **Loyal customer** — Healthcare system is longtime customer that had deployed Lenovo solutions for 10+ years
- Top technology needed** — Sought to upgrade to more advanced hardware to run Citrix
- Always on healthcare** — 24/7 “always on” healthcare environment demanded top performance and durability
- TCO critical** — Tight hospital budgets drove search for lower total cost of ownership

LENOVO SOLUTION

- Selected Lenovo ThinkCentre® M73 Tiny desktops as best suited to run Citrix, replacing competitive products that were not powerful enough
- Clinicians use the Tinys on carts to provide bedside patient care
- Initial install included several thousand units; Lenovo products selected for high performance and durability needed for round-the-clock operations
- TCO very important to protect the IT investment, so Lenovo team worked closely with the healthcare provider to deliver solution at an attractive price point
- An evaluation of Lenovo tablets is on the horizon for use by clinicians facility-wide



Lenovo ThinkCentre M73 Tiny

Health

Lenovo