

LARGE HEALTH SYSTEM SELECTS LENOVO™ TO SUPPORT MOVE TO EHR



FAST FACTS

One of the Southeast region's largest and most complex health networks

100+ locations

6 hospitals

1,300+ physicians

© 2016 Lenovo. All rights reserved. Lenovo™, ThinkCentre®, and ThinkPad® are trademarks of Lenovo in the United States, other countries, or both. Intel, Intel Core, Intel vPro, and the Intel logo are trademarks of Intel Corporation in the U.S. and/or other countries. All other trademarks are the property of their respective owners. V2.00 July 2016.



Powered by Intel® Technology

THE SITUATION



Move to EHR — Major implementation of Epic software required the selection of the optimum hardware to support this important initiative



Cost competitiveness — The investment in Epic software was a key strategic initiative, so the organization sought to identify supporting hardware with top functionality and reliability at the optimum price point



Service and support — Also sought hardware “partner” capable of providing solutions backed by strong warranty and support

LENOVO SOLUTION

- Health system selected Lenovo ThinkCentre® M92p Tiny for the initial rollout — at the time, this was the first and largest install of Lenovo Tiny desktops, with more than 5,000 units over 5 months
- Following initial install, this health system continued to deploy the next gen of Tiny desktops beginning with the M93p, then moving to the M9000
- Units are used in administration, for in-room patient engagement, at nursing stations and to support digital signage



Lenovo ThinkCentre M93p Tiny

- Also selected Lenovo solutions to help support remote patient care with the ThinkPad® Yoga™
- An evaluation of Lenovo tablets for facility-wide use by physicians is underway; additionally, the health system is considering a Nutanix server for VDI opportunity
- Lenovo products met Epic's standards and also offered strong warranties — supporting lower TCO